

Message Text

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51

ACTION EUR-12

INFO OCT-01 ISO-00 L-02 XMB-04 AID-05 CIAE-00 COME-00

EB-07 FRB-01 INR-07 NSAE-00 TRSE-00 OPIC-06 SP-02

CIEP-02 LAB-04 SIL-01 OMB-01 DODE-00 PA-02 USIA-15

PRS-01 CCO-00 OTPE-00 FCC-02 OC-05 BIB-01 /081 W

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R 120900Z MAR 75

FM AMCONSUL ANTWERP

TO SECSTATE WASHDC 1034

INFO AMEMBASSY BRUSSELS

UNCLAS ANTWERP 0116

E.O. 11652 N/A

TAGS: ETEL, BE, NI

SUBJ: BELL TELEPHONE MFG. CO. CONTRACT IN NIGERIA

REF: ANTWERP 0092

OFFICIAL OF BELL TELEPHONE (ITT'S BELGIAN TELECOMMUNICATIONS SUBSIDIARY) INFORMED ME MARCH 11 BELL HAS CONCLUDED CONTRACT IN AMOUNT OF 2.1 BILLION BF WITH NIGERIA FOR SWITCHING EQUIPMENT OF PENTACONTA OR CROSSBAR TYPE.

ALTHOUGH CONTRACT WAS SIGNED LAST WEEK BY BELL NEGOTIATING TEAM WHICH HAD BEEN IN NIGERIA FOR SEVERAL WEEKS, PUBLIC ANNOUNCEMENT IN FORM OF PRESS RELEASE IS REPORTEDLY NOT TO BE MADE PRIOR TO AGREEMENT BY NIGERIAN GOVT, WHICH OFFICIAL STATED IS EXPECTED NEXT WEEK FOLLOWING RETURN OF BELL NEGOTIATING TEAM TO ANTWERP.

TOTAL AMOUNT OF SWITCHING EQUIPMENT CONTRACTED FOR BY NIGERIA IS REPORTEDLY EQUIVALENT OF 3.4 BILLION BF, WITH CONTRACT FOR REMAINING 1.3 BILLION AWARDED TO ITT'S ITALIAN SUBSIDIARY FACE.

COMING ON TOP OF 4.6 BILLION BF CONTRACT WITH INDONESIA LAST MONTH, CONTRACT WITH NIGERIA REPRESENTS ANOTHER TIMELY PLUM FOR BELL,
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WHICH WAS FORCED INTO HIRING FREEZE EARLY THIS YEAR DUE TO DECLINE

IN EQUIPMENT ORDERS.
FISHER

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Message Attributes

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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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